March 23, 1976

Thank you for your letter of March 12th on the subject of grain alcohol and animal derivatives in Avon products.

Avon uses only specially denatured alcohol in the formulation of any products.

Attached is a list of products that contain lanolin, which is derived from the wool of sheep.

We use synthetic ingredients of comparable esthetic quality for any of the previously used musk oil, civet extract or materials derived from beaver or whale. We have used these synthetic ingredients for the past ten years.

We hope this information will be helpful to you.

Sincerely,

Marion Mann

Consumer Information Center

MM/vmp Enclosure

THE PERSON IN - CORE D.

Pressed Face Powder - Fair, Medium and Deep Finish
Sparkling Blushes
Powder Paks
Finishing Powder - Fair, Medium and Deep
Evebrow Brush-A-Line - Black, Brown/Black, Deep Reige, Dark Brown and Charcoal
Cake Eyeliner - Brown, Black, Peacock, Cosmic Blue, Brown/Black, Smoky Carnet,
Huntress Green, Wild Mink, Midnight Blue and Black Ruby

Perfect Balance:

Eye Cream Tissue Off Cleansing Cream Night Time Moisturizer Night Cream Wash Off Cleansing Lotion - Normal to Oily

Eye Cream Hormone Cream Fashion Legs - all shades Vita Moist Cream Hight Cream - Perfect Balance Eye Cream - Perfect Balance Wax Cake Eyeliner - Brown, Black and Brown/Black Night Time Moisturizer - Perfect Balance Care Deeply Hand Lotion Today's Man After Shave Balm After Shave for Dry or Sensitive Skin - Spicy Today's Man Hand Conditioner Rich Moisture Cream Dew Kiss-Deep Skin Moisturizer Stepping Out Foot Care Cream Protem Creme Shampoo Foam Shave Creams Super Rich Cream for Extra Dry Skin Skin Conditioner for Men Hand Cream American Sportster Protective Complexion Uintment Rich Moisture Hand Cream Aerosol Facial Mask - Matter of Minits Chap Check Rich Moisture Soap Protein Cream Hair Dress Moisture Secret - Daytime Facial Moisturizer Men's Hand Cream - Wild Country Night Veil Concentrate - Prima Natura Cuticle Conditioner Hand Cream - Pink and Pretty Hair Dress and Conditioner Cuticle Remover Cream Creme Eyeshadow - Undershadow Base Eye Gleam Cream Bronze Glory Tanning Gel - Bronze Glory Lip Glosser - Lip Conditioner Lip Colors Creme Eyeshadows Care Deeply Hand Cream Vita Moist Hand Cream Thermal Facial - Prima Natura Protem Instant Finish **Emollient Mists** Sparkling Blush - Elusive Blush Compacts Ultra Sheer Face Powder Ultra Sheer Pressed Powder Pressed Powder - Translucent